## CommCan Summary

July 2018 - June 2019	FY2019
July 2019 - June 2020	FY2020
July 2020 - June 2021	FY2021
July 2021 - Nov 2021	FY2022
Total Paid by CommCan	

			CommCan		
Adult Use Medical					Total
Н	lost Community	ŀ	lost Community		
	Impact Fees		Impact Fees		Impact Fees
\$	15,000.00			\$	15,000.00
\$	167,544.75	\$	25,000.00	\$	192,544.75
\$	355,773.06	\$	92,153.77	\$	447,926.83
\$	236,725.46			\$	236,725.46
\$	775,043.27	\$	117,153.77	\$	892,197.04

July 2018 - June 2019	FY2019
July 2019 - June 2020	FY2020
July 2020 - June 2021	FY2021
July 2021 - Sept 2021	FY2022
Total Paid by Consumer	

	Consumer	
Adult Use	Medical	Total
<b>Local Option</b>	<b>Local Option</b>	Local Option
Excise Fee	Excise Fee	Excise Fee
\$ -		\$ -
\$ 167,544.74	\$ -	\$ 167,544.74
\$ 370,773.06	\$ -	\$ 370,773.06
\$ 125,465.58		\$ 125,465.58
\$ 663,783.38	\$ -	\$ 663,783.38

**Total All Receipts CommCan & Consumer** 

\$ 1,438,826.65	\$ 117,153.77	\$ 1,555,980.42

July 2018 - June 2019	FY2019
July 2019 - June 2020	FY2020
July 2020 - June 2021	FY2021
July 2021 - Nov 2021	FY2022
Total Paid by CommCan & Co	nsumer

		Comr	nCan & Consumer	r	
	Adult Use		Medical		Total
HCA	A & Local Option	HC	A & Local Option	нс	A & Local Option
	Fees		Fees		Fees
\$	15,000.00	\$	1	\$	15,000.00
\$	335,089.49	\$	25,000.00	\$	360,089.49
\$	726,546.12	\$	92,153.77	\$	818,699.89
\$	362,191.04	\$	-	\$	362,191.04
\$	1,438,826.65	\$	117,153.77	\$	1,555,980.42

### Town of Millis Host Community Agreement COMMCAN, Inc

### Retail Marijuana Establishment

Date of Agreement: February 11, 2019

		GPSR*	<u>Year 0</u>	Year 1 Otrl	Year 1 Otr2	Year 1 Otr3	Year1 Otr4	Year 2 Otrl	Year 2 Otr2	Year 2 Otr3	Year 2 Otr4	Year 3 Otr1	<u>Totals</u>	Annual Totals
	Annual Community Impact Fee Agreement Payment Schedule:		11/4/2019	QIII	Q112	Qus	QII4	QIII	Q112	Qus	QII4	QIII		
	Initial payment \$15,000 - 90 days prior to projected Actual Operations or March 1, 2019	\$ 500,000.00	\$15,000										\$15,000	
	4th Month Year 1 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 1 months 1 through 3	\$ 2,934,879.00			\$88,046								\$88,046	
	7th Month Year 1 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 1 months 4 through 6	\$ 2,649,946.00				\$79,498							\$79,498	
	10th Month Year 1 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 1 months 7 through 9	\$ 2,335,271.33					\$70,058						\$70,058	
**	1st Month Year 2 Actual Operations - True Up 3% of GPSR for Year 1 months 1 through 12 less initial payment	\$ 3,518,995.00						\$105,570					\$105,570	
	4th Month Year 2 Actual Operations - True Up 3% of GPSR for Year 1 months 1 through 12 less initial payment	\$ (500,000.00)							(\$15,000)				(\$15,000)	\$343,173
	4th Month Year 2 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 2 months 1 through 3	\$ 3,436,193.33							\$103,086				\$103,086	
	7th Month Year 2 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 2 months 4 through 6	\$ 3,068,642.33								\$92,059			\$92,059	
	10th Month Year 2 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 2 months 7 through 9	\$ 4,182,186.00									\$125,466		\$125,466	
**	1st Month Year 3 Actual Operations - True Up 3% of GPSR for Year 2 months 1 through 12	\$ 3,708,662.67										\$111,260	\$111,260	\$431,871
	4th Month Year 3 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 3 months 1 through 3	\$ 666,666.67											\$20,000	
	7th Month Year 3 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 3 months 4 through 6	\$ 666,666.67											\$20,000	
	10th Month Year 3 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 3 months 7 through 9	\$ 666,666.67											\$20,000	
**	1st Month Year 4 Actual Operations - True Up 3% of GPSR for Year 3 months 1 through 12	\$ 666,666.67											\$20,000	\$80,000
	4th Month Year 4 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 4 months 1 through 3	\$ 666,666.67											\$20,000	
	7th Month Year 4 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 4 months 4 through 6	\$ 666,666.67											\$20,000	
	10th Month Year 4 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 4 months 7 through 9	\$ 666,666.67											\$20,000	
**	1st Month Year 5 Actual Operations - True Up 3% of GPSR for Year 4 months 1 through 12	\$ 666,666.67											\$20,000	\$80,000
	4th Month Year 5 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 5 months 1 through 3	\$ 666,666.67											\$20,000	
	7th Month Year 5 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 5 months 4 through 6	\$ 666,666.67											\$20,000	
	10th Month Year 5 Actual Operations - Greater of \$20,000 or 3% of GPSR for Year 5 months 7 through 9	\$ 666,666.67											\$20,000	
**	1st Month Year 6 Actual Operations - True Up 3% of GPSR for Year 5 months 1 through 12	\$ 666,666.67											\$20,000	\$80,000
	Estimated Total Payments Based on Agreement		\$15,000	\$0	\$88,046	\$79,498	\$70,058	\$105,570	\$88,086	\$92,059	\$125,466	\$111,260	\$1,015,043	\$1,015,043

<sup>\*</sup> GPSR - Gross Product Sales Revenue - NO "CAP" or maximum amount when calculating 3% of Gross Sales Annually

<sup>\*\*</sup> Fourth Quarter of each Actual Operation Year, True-Up Amount Due to Town is 3% of Gross Annual Sales less previous payments for that Actual Operation Year

Payments	Received
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1 uymenis keceiveu								
Initial payment \$15,000 - received 2/11/2019 check #2148	\$ 15,000 \$ 15,000							\$ 15,000
4th Month Year 1 Actual Operations - Months 1 through 3 - received 2/28/2020 check #6602	\$ 88,046	\$ 88,046						\$ 88,046
7th Month Year 1 Actual Operations - Months 4 through 6 - received 5/28/2020 check #7863	\$ 79,498		\$79,498					\$ 79,498
10th Month Year 1 Actual Operations - Months 7 through 9 - received 8/31/2020 check #9392	\$ 70,058		\$70,058					\$ 70,058
1st Month Year 2 Actual Operations - Months 10 through 12 - received 11/19/2020 check #10779	\$ 105,570			\$105,570				\$ 105,570
4th Month Year 2 Actual Operations - Year 1 True Up less initial payment - received 02/26/2021 check #12514	\$ (15,000)			(\$15,000)				\$ (15,000)
4th Month Year 2 Actual Operations - Months 1 through 3 - received 02/26/2021 check #12514	\$ 103,086			\$103,086				\$ 103,086
7th Month Year 2 Actual Operations - Months 4 through 6 - received 05/26/2021 check #13297	\$ 92,059				\$92,059			\$ 92,059
10th Month Year 2 Actual Operations - Months 7 through 9 - received 09/13/2021 check #13710	\$ 125,466					\$125,466		\$ 125,466
1st Month Year 3 Actual Operations - Months 10 through 12 - received 11/30/2021 check #14388	\$ 111,260						\$111,260	\$ 111,260
Total Payments Received								\$ 775 043

### Town of Millis Host Community Agreement COMMCAN, Inc

### Registered Marijuana Dispensary (RMD)

Date of Agreement: August 1, 2016

		Year 1	Year 2	Year 3	<u>Year 4</u> 37th Month	<u>Year 5</u> 49th Month	<u>Year 6</u> 61st Month
	GPSR*	Day 1 11/4/2019	6/30/2021	25th Month 12/31/2021	12/31/2022	12/31/2023	12/31/2024
Account Design of C. L. L. L.	GI SK	11/4/2019	0/30/2021	12/31/2021	12/31/2022	12/31/2023	12/31/2024
Agreement Payment Schedule:							
Effective Date - Sales Commencement Date \$25,000	\$ 833,333.33	\$25,000					
19th Month - Greater of \$50,000 or 3% of GPSR for months 13 through 18	\$ 3,071,792.33		\$92,154				
25th -27th Month - Greater of \$50,000 or 3% of GPSR for months 19 through 24	\$ 1,666,666.67			\$50,000			
37th -39th Month - Greater of \$100,000 or 3% of GPSR for months 25 through 36	\$ 3,333,333.33				\$100,000		
49th -51st Month - Greater of \$100,000 or 3% of GPSR for months 37 through 48	\$ 3,333,333.33					\$100,000	
61st -63th Month - Greater of \$100,000 or 3% of GPSR for months 49 through 60	\$ 3,333,333.33						\$100,000
Estimated Total Payments Based on Agreement		\$25,000	\$92,154	\$50,000	\$100,000	\$100,000	\$100,000

Sales Dates					
1	1/1/2019 - 10/31/2020				
1	1/1/2020 - 04/30/2021				
5	5/1/2021 - 10/31/2021				
1	1/1/2021 - 10/31/2022				
1	1/1/2022 - 10/31/2023				
1	1/1/2023 - 10/31/2024				

<sup>\*</sup>GPSR - Gross Product Sales Revenue - NO "CAP" or maximum amount when calculating 3% of Gross Sales Annually

avmonte	Received

1 dyments received	
Effective Date - Sales Commencement Date \$25,000 - received 11/4/2019 check #4865	\$ 25,000 \$ 25,000
19th Month - Months 13 through 18 - received 06/29/2021 check #13455	\$ 92,154 \$92,154
Total Payments Received	\$ 117,154

Year 1	11/1/2019 - 10/31/2020
Year 2	11/1/2020 - 10/31/2021
Year 3	11/1/2021 - 10/31/2022
Year 4	11/1/2022 - 10/31/2023
Year 5	11/1/2023 - 10/31/2024

# Town of Millis

# Host Community Agreement 617 THERAPEUTIC HEALTH CENTER, Inc.

### Marijuana Cultivator & Marijuana Products Manufacturer

Date of Agreement: April 8, 2019

			GPSR*	<u>Totals</u>	Annual Totals
	Annual Community Impact Fee Agreement Payment Schedule:				
	Initial payment \$25,000 - Upon execution of the agreement	\$	833,333.33	\$25,000	
	4th Month Year 1 Actual Operations - \$15,000 - for Year 1 months 1 through 3	\$	500.000.00	\$15,000	
	7th Month Year 1 Actual Operations - \$40,000 - for Year 1 months 4 through 6	\$	1.333.333.33	\$40,000	
	10th Month Year 1 Actual Operations - \$40,000 - for Year 1 months 7 through 9	φ ¢	1,333,333.33	\$40,000	
**	1st Month Year 2 Actual Operations - True Up 3% of GPSR for Year 1 months 1 through 12 less \$120,000	φ	1,333,333.33	\$40,000 <b>\$0</b>	\$120,000
	4th Month Year 2 Actual Operations - 3% of GPSR for Year 2 months 1 through 3	\$	1,333,333.33	\$40,000	\$120,000
	7th Month Year 2 Actual Operations - 3% of GPSR for Year 2 months 4 through 6	φ \$	1,333,333.33	\$40,000	
	10th Month Year 2 Actual Operations - 3% of GPSR for Year 2 months 7 through 9	φ ¢	1,333,333.33	\$40,000	
**	1st Month Year 3 Actual Operations - True Up 3% of GPSR for Year 2 months 1 through 12 less \$120,000	φ ¢	1,333,333.33	\$40,000 <b>\$0</b>	\$120,000
	4th Month Year 3 Actual Operations - 3% of GPSR for Year 3 months 1 through 3	¢	1,333,333.33	\$40,000	\$120,000
	7th Month Year 3 Actual Operations - 3% of GPSR for Year 3 months 4 through 6	φ	1.333.333.33	\$40,000	
	10th Month Year 3 Actual Operations - 3% of GPSR for Year 3 months 7 through 9	φ	1,333,333.33	\$40,000	
ale ale		φ	1,333,333.33	\$40,000 <b>\$0</b>	\$120,000
	1st Month Year 4 Actual Operations - True Up 3% of GPSR for Year 3 months 1 through 12 less \$120,000	φ e	1 222 222 22		\$120,000
	4th Month Year 4 Actual Operations - 3% of GPSR for Year 4 months 1 through 3	\$	1,333,333.33	\$40,000	
	7th Month Year 4 Actual Operations - 3% of GPSR for Year 4 months 4 through 6	\$	1,333,333.33	\$40,000	
	10th Month Year 4 Actual Operations - 3% of GPSR Year 4 months 7 through 9	\$	1,333,333.33	\$40,000	<b>#12</b> 0 000
	1st Month Year 5 Actual Operations - True Up 3% of GPSR for Year 4 months 1 through 12 less \$120,000	\$	<b>-</b>	\$0	\$120,000
	4th Month Year 5 Actual Operations - 3% of GPSR for Year 5 months 1 through 3	\$	1,333,333.33	\$40,000	
	7th Month Year 5 Actual Operations - 3% of GPSR for Year 5 months 4 through 6	\$	1,333,333.33	\$40,000	
	10th Month Year 5 Actual Operations - 3% of GPSR for Year 5 months 7 through 9	\$	1,333,333.33	\$40,000	
**	1st Month Year 6 Actual Operations - True Up 3% of GPSR for Year 5 months 1 through 12 less \$120,000	\$	-	\$0	\$120,000
	Estimated Total Payments Based on Agreement			\$600,000	\$600,000

<sup>\*</sup> GPSR - Gross Product Sales Revenue - 3% of Gross Sales Annually

Payments Received

Initial payment - 1 license - \$25,000 - received 4/08/2019 check #1113

\$ 25,000

<sup>\*\*</sup> Fourth Quarter of each Actual Operation Year, True-Up Amount Due to Town is 3% of GPSR for Year months 1 through 12 less \$120,000 Amounts reflect total for both the Marijuana Cultivator and Marijuana Products Manufacturer Licenses

To:

MILLIS BOARD OF SELECTMEN

FROM:

KATHERINE FEODOROFF, TOWN COUNSEL

RE:

GTE Millis LLC

HOST COMMUNITY AGREEMENT

DATE:

AUGUST 31, 2020

This memorandum provides a summary of the salient terms of the host community agreement submitted to the Select Board regarding the proposed marijuana cultivation and product manufacturing facility by GTE Millis LLC. This agreement, required by G.L. c. 94G, is a five-year agreement.

### **Community Impact Payments**

Upon signing GTE will pay \$15,000 to the Town, which will be credited toward its annual impact payments. The impact payments are calculated as a percentage of Gross Sales due as follows:

Annual Gross Revenue	Impact Fee (%)	Potential Impact Fee
\$5,000,000	3%	\$150,000
\$5,000,001-\$10,000,000	2%	\$100,000
\$10,000,001-\$15,000,000	1%	\$50,000
\$15,000,000 +	0%	\$0
Total Impact Payments	THE PARTY OF THE P	\$300,000

### Tax Revenue

In addition, the Town estimates a significant increase in the payment of taxes for a property which currently yields \$3,530.54 in tax payments. Tax Payments are estimated as follows:

Tax Type	Tax Revenue Generated			
Personal Property Tax	\$165,148			
Real Property Tax	\$86,600			
Total Tax Payments	\$251,748			

**15,000.00** check # 205 September 16,2020

#### HOST COMMUNITY AGREEMENT FOR A MARIJUANA ESTABLISHMENT BETWEEN ADVESA WELLNESS INC. AND THE TOWN OF MILLIS, MASSACHUSETTS

WHEREAS, On November 8, 2016 Massachusetts voters approved the legal cultivation, processing, distribution, sale and use of marijuana for adult use through Chapter 334 of the Acts of 2016, an Act for The Regulation and Taxation of Marijuana; and

WHEREAS, On July 28, 2017, Governor Baker signed the General Court's revised law on the subject, "An Act to Ensure Safe Access to Marijuana" adopted as Chapter 55 of the Acts of 2017 (the "Act"): and

WHEREAS, Massachusetts, acting through the Cannabis Control Commission ("CCC") implemented regulatory framework for the regulation of the adult use of marijuana establishments through 935 CMR 500.000 et. seq. on March 23, 2018 ("CCC Regulations"); and

WHEREAS, A "marijuana establishment" as defined in the CCC Regulations, means a Marijuana Cultivator, Craft Marijuana Cooperative, Marijuana Product Manufacturer, Marijuana Retailer, Independent Testing Laboratory, Marijuana Research Facility, Marijuana Transporter, or any other type of licensed marijuana-related business, except a medical marijuana treatment center; and

WHEREAS, OPERATOR seeks licensure and other approvals as a Marijuana Products Manufacturer to locate and operate a marijuana establishment in the TOWN at 1375 Main Street, Millis, MA 02054, in accordance with applicable CCC regulations and such approvals as may be issued by the TOWN, by its designated officers, boards and/or commissions, in accordance with its Zoning Bylaw and other applicable regulations in effect at the time that the CCC deems that the OPERATOR's application is complete; and

WHEREAS, OPERATOR intends to provide certain benefits to the TOWN upon receipt of CCC licensure to operate its Marijuana Products Manufacturer business in the TOWN and upon receipt of all required local approvals to do so; and

WHEREAS, OPERATOR and TOWN agree that the OPERATOR's Marijuana Products Manufacturer business will impact TOWN resources in ways unique to such business and will uniquely draw upon TOWN resources such as TOWN's road system, law enforcement, fire protection services, inspectional and permitting services, public health services in a manner not

### Advesa Wellness Inc

review shall only be conducted one time for the TOWN and shall be considered to be part of the Special Permit process. The TOWN agrees this peer review shall meet all the requirements or requests of any other Department, Committee, Board, or any other TOWN entity that may seek additional information related to the OPERATOR'S odor control plan.

- 3. Community Impact Fee: For the operation of its Marijuana Establishments, the OPERATOR shall pay a community impact fee as allowed by M.G.L., c. 94G, § 3 (d) ("Impact Fee") in the amounts and under the terms provided herein. OPERATOR shall pay 3% of Gross Sales due as follows:
  - a. The OPERATOR shall make quarterly payments to the TOWN in an amount equal to three percent (3%) of all OPERATOR'S gooss quarterly sales from the facility, all marijuana, marijuana products, and marijuana manufacturing intellectual property. This payment shall be in addition to any local option tax accepted by the TOWN.
  - b. OPERATOR agrees to make a down payment of \$25,000 to the TOWN upon execution of this agreement. The down payment will be a one-time payment and shall be credited toward any payments which may be due under paragraph 3a. hereunder. The down payment shall be refunded to the OPERATOR if the Town fails to approve a special permit to permit the marijuana operation contemplated herein.
  - c. The first Quarterly Payment from paragraph 3a. above shall be made thirty (30) days following the close of the first fiscal quarter after commencement of operations. OPERATOR agrees to make subsequent Quarterly Payments thirty (30) days following the close of each subsequent fiscal quarter.
  - d. In the event of a relocation out of the TOWN, an adjustment of the Payment due to the TOWN shall be calculated based on the period of occupation of the Facility with the TOWN, but in no event shall the TOWN be responsible for the return of any Payment or portion thereof already provided to the TOWN by the OPERATOR.
- 4. Impact Fees Relative to Town Costs: Pursuant to M.G.L. c. 94G, §3/d), a "community impact fee shall be reasonably related to the costs imposed upon the municipality by the operation of the marijuana establishment..." ("Town Costs"). Notwithstanding the foregoing, the Parties acknowledge the difficulty in computing actual Town Costs and have agreed to Impact Fee schedule above in lieu of attempting to determine actual Town Costs incurred. OPERATOR acknowledges that the impacts of its operation may be impracticable to ascertain and assess as impacts may result in budgetary increases though not separately identified, and consequently, OPERATOR acknowledges that the payments due under this Agreement are reasonably related to Town Costs.
- 5. Impact Fees as Other Municipal Charges. Impact Fees are expressly included as "other municipal charges" pursuant to M.G.L. c. 40, § 57. A Town licensing authority may deny, revoke or suspend any license or permit, including renewals and transfers, of OPERATOR or agent thereof if OPERATOR's name appears on a list furnished to the licensing.

25,000.00 wire received February 25, 2021

S:\BUDGET\FY 2022\Revenue Forecasts FY21-FY26\Millis 5 Year Forecast Year 1 thru Year 5\_HCA Receipts\_11.30.2021