

	Beginning Balance	Program Fees Deposits	Field/Gym Use Fees Deposits	Refunds	Total Revenue	Payroll	Instructor Pay	Camp	Referee	Expenses	TOTAL EXPENSE S
RECREATION - 3/22/23											
TOTALS		141,827.50	5,048.00	4,278.00	141,827.50	61,779.15	53,074.08	11,156.43	1,820.00	14,859.29	80,909.80

PROFIT 60,917.70

Above Level Request: RECREATION

1. Increase the Director position to **37.5** hours (from 35)

Total: **\$4,754.10**

*Director Position: The Recreation Director is a salaried position at 35 hours. The programs and events are held during regular work hours in addition to evenings, weekends and holidays to accommodate the public. The position does not allow for overtime so by increasing the hours to 37.5 (a 2.5 hour a week increase) would allow for fair compensation.

You can browse through any given brochure and see all the various programs offered at different times.

2. Increase the Supplies and Expense Line Item and additional

Total: ~~\$72,616~~ **\$40,000**

2. Increase Supplies and Expense Line Item an additional \$40,000 (copies available for the committee)

\$40,000 Justification Increase

\$56,789 = FY2023 budget for expenses

\$71,000 = Actual expenses to date for FY2023

(\$14,000) overbudget as of March 1st

\$15,000 = estimate needed for Spring program expenses

=====

\$15,000 + \$14,000 = \$29,000 needed for FY2023

\$10,000 needed for remainder of winter and partial summer (because some programs are in June and will be invoiced) **(\$29,000 + \$10,000 = \$39/\$40k)**

Millis Recreation Profit Margin Analysis 2023				
WINTER 2023				
Class Title	Registrations	Total Fee Collected	Instructor Paid	Fee to Rec. Dept.
Indoor Pickleball	126	4,405.00	0.00	4,405.00
Adult Bowling Night	76	1,890.00	1,285.00	605.00
Adaptive Hip Hop	9	\$ 990.00	\$ 990.00	
Adult Dance Cardio	6	\$ 480.00	\$ 480.00	
Barre Fitness	4	\$ 300.00	\$ 270.00	\$ 30.00
Cardio Boxing	3	\$ 225.00	\$ 202.50	\$ 22.50
Co-Ed Volleyball	6	\$ 660.00	\$ 594.00	\$ 66.00
Ladies Night Out	7	\$ 405.00	\$ 364.50	\$ 40.50
Light Hike	4	\$ 100.00	\$ 80.00	\$ 20.00
Sea Glass Workshop	6	\$ 354.00	\$ 318.60	\$ 35.40
Intro to Clay	8	\$ 400.00	\$ 400.00	
Mommy & Me Gym	7	\$ 1,235.00	\$ 988.00	\$ 247.00
Indoor Soccer	13	\$ 1,088.00	\$ 870.40	\$ 217.60
Mini Sports	10	\$ 833.00	\$ 666.40	\$ 166.60
Makers Club	28	\$ 1,000.00	\$ 800.00	\$ 200.00
Amercan Ninja	6	\$ 1,008.00	\$ 806.40	\$ 201.60
Art for Relaxation	5	\$ 300.00	\$ 240.00	\$ 60.00
Chess Wizards	7	\$ 1,125.00	\$ 900.00	\$ 225.00
Engineering & Electricity	9	\$ 1,485.00	\$ 1,485.00	
Karate	4	\$ 240.00	\$ 216.00	\$ 24.00
Learn to Skate	5	\$ 825.00	\$ 660.00	\$ 165.00
			\$ -	
			\$ -	
			\$ -	
Totals		\$ 19,348.00	\$ 12,616.80	\$ 6,731.20

Millis Recreation Profit Margin Analysis 2022				
Fall 2022				
Class Title	Registrations	Total Fee Collected	Instructor Paid	Fee to Rec. Dept.
Basketball	128	15,240.50	3,885.75	11,354.75
Fall Soccer	149	10,910.00	2,700.00	8,210.00
Pickleball Lessons	53	2,201.00	720.00	1,481.00
Adaptive Hip Hop	7	1,050.00	600.00	450.00
Arts & Crafts-Halloween	4	100.00	80.00	20.00
Arts & Crafts-Thanksgiving	3	75.00	60.00	15.00
American Heart-Teen	12	30.00	0.00	30.00
Autumn Candle	3	177.00	159.00	18.00
Co-Ed Volleyball	1	70.00	63.00	7.00
Crystals	2	50.00	45.00	5.00
Holiday Boxwood	7	413.00	371.00	42.00
Ladies Light Hike	11	275.00	220.00	55.00
LNO-Hand & Body	2	110.00	99.00	11.00
LNO-Holiday	3	180.00	162.00	18.00
Spirit	9	354.00	318.00	36.00
Zumba	3	140.00	126.00	14.00
Ballet & Tumble	2	480.00	384.00	96.00
Mini Sport	20	1,582.00	1,265.00	317.00
T-ball	13	941.00	752.00	189.00
Makers Club	21	525.00	420.00	105.00
American Ninja Warrior	9	2,745.00	2,196.00	549.00
Dance Night Away	7	175.00	140.00	35.00
Home Alone Safety	5	250.00	200.00	50.00
Horseback Lessons	6	900.00	720.00	180.00
Karate	3	180.00	162.00	18.00
Learn to Skate	6	1,170.00	936.00	234.00
Tennis Lessons	7	280.00	150.00	130.00
Cemetery Stroll	14	55.00	0.00	55.00
Dodgeball Tournament	29	1,740.00	1,392.00	348.00
Floor Hockey Tournament	26	1,560.00	1,248.00	312.00
Movie Day	13	325.00	67.75	257.25
Totals	578	44,283.50	19,641.50	24,642.00
Shared Program				

Millis Recreation Profit Margin Analysis 2022				
SUMMER 2022				
Class Title	Registrations	Total Fee Collected	Instructor Paid	Fee to Rec. Dept.
Adult Golf Lessons	3	400.00	320.00	\$ 80.00
Adult Tennis Lessons	6	240.00	150.00	\$ 90.00
Pickleball Lessons	68	3,280.00	960.00	\$ 2,320.00
Golf for Toddlers	3	150.00	140.00	\$ 10.00
Mini Sports	7	945.00	756.00	\$ 189.00
PK Soccer Skills	15	1,275.00	1,020.00	\$ 255.00
T-Ball	8	680.00	544.00	\$ 136.00
Try Golf	5	1,437.00	1,149.60	\$ 287.40
Best Soccer Camp	60	12,300.00	9,840.00	\$ 2,460.00
Chess Wizards	6	1,197.00	957.60	\$ 239.40
Get out and Play	134	10,050.00	Host Funds	\$ 10,050.00
Horseback Lessons	6	885.00	708.00	\$ 177.00
Intro to Volleyball	11	1,320.00	1,056.00	\$ 264.00
Learn to Skate	8	1,000.00	800.00	\$ 200.00
Mohawk Football	32	3,960.00	3,640.00	\$ 320.00
Musical Theater	7	1,575.00	1,418.00	\$ 157.00
Summer Art Club	5	750.00	675.00	\$ 75.00
Summer Dance	6	1,020.00	816.00	\$ 204.00
Gymnastics	3	825.00	660.00	\$ 165.00
Tennis Lessons	32	2,080.00	525.00	\$ 1,555.00
Supersports	24	3,570.00	2,856.00	\$ 714.00
Basketball Skills	23	690.00	125.00	\$ 565.00
Totals		\$ 49,629.00	\$ 29,116.20	\$ 20,512.80
SHARED PROGRAMS				
Get out and Play was funded through Host Agreement				

Millis Recreation Profit Margin Analysis 2022				
SPRING 2022				
Class Title	Registrations	Total Fee Collected	Instructor Paid	Fee to Rec. Dept.
Spring Soccer	176	13,320.00	2,650.00	\$ 10,670.00
Pickleball Lessons	113	4,942.00	920.00	\$ 4,022.00
Vendor Fair	43	720.00	0.00	\$ 720.00
Golf Lessons	2	\$ 300.00	\$ 240.00	\$ 60.00
Cardio Boxing	3	\$225.00	\$ 203.00	\$ 22.00
Yoga	3	\$195.00	\$ 156.00	\$ 39.00
Light Hike	3	\$75.00	\$ 60.00	\$ 15.00
Messages from Spirit	10	\$413.00	\$ 371.70	\$ 41.30
Paint Night	5	\$125.00	\$ 112.50	\$ 12.50
Adult Tennis Lessons	11	\$414.00	\$ 314.00	\$ 100.00
1st 5K	3	\$225.00	\$ 175.00	\$ 50.00
April Vaca Golf	2	\$519.00	\$ 415.20	\$ 103.80
Athletic Games	16	\$880.00	\$ 704.00	\$ 176.00
Gymnastics-April Vac	4	\$469.00	\$ 375.20	\$ 93.80
Intro to Skateboarding	11	\$605.00	\$ 484.00	\$ 121.00
Survivor	18	\$990.00	\$ 792.00	\$ 198.00
Golf for Toddlers	2	\$100.00	\$ 80.00	\$ 20.00
Mini Sports	16	\$1,333.00	\$ 1,066.40	\$ 266.60
T-Ball	15	\$1,248.00	\$ 998.40	\$ 249.60
Gymnastics	2	\$350.00	\$ 280.00	\$ 70.00
Tiny Tykes Soccer	11	\$935.00	\$ 748.00	\$ 187.00
America Ninja	4	\$740.00	\$ 592.00	\$ 148.00
Home Alone Safety	11	\$605.00	\$ 484.00	\$ 121.00
Karate	6	\$360.00	\$ 324.00	\$ 36.00
Tennis Lessons	22	\$880.00	\$ 150.00	\$ 3,870.00
Totals	512	\$ 30,968.00	\$ 12,695.40	\$ 21,412.60
Shared Programs				